

Amendment to Velocity by Nu Skin® Sales Compensation Plan *Effective June 1, 2018*

The Velocity by Nu Skin® Sales Compensation Plan (the “Program”) launched in the United States and Canada, effective June 1, 2018. The Program is hereby amended as follows. This amendment will be incorporated into the Program and all other terms and conditions of the Program will remain unchanged and in full force and effect. This amendment is only applicable to the United States and Canada.

1. Effective July 1, 2018, the definition of Sharing Blocks is hereby amended to read as follows:

Sharing Blocks are a subset of Building Blocks and consist of 500 points of Sales Volume that only come from purchases made by Retail Customers, Members, Brand Affiliates, and Qualifying Brand Representatives who you’ve Registered and Registered Retail Customers in the United States and Canada of your Registered Brand Affiliates and Qualifying Brand Representatives. Your personal purchases do not count towards Sharing Blocks. Sharing Blocks are only applicable to Qualification and are a subcategory of Building Blocks. Therefore, all Sharing Blocks are Building Blocks, but not all Building Blocks are Sharing Blocks.

2. Effective August 1, 2018, the definition of a Retailing Bonus is hereby amended to read as follows:

Retailing Bonus is the difference between the price paid by your Retail Customers (excluding shipping costs and taxes) when they purchase Products directly from Nu Skin and the sum of the Member Price and any Retail Building Bonus. Contact your market or Brand Affiliate for specific Product pricing, applicable Retail Building Bonus details, and other information.

3. Effective August 1, 2018, a Retail Building Bonus is hereby added as follows:

The Retail Building Bonus is paid on a Registered Retail Customer’s purchase of certain Products to the first eligible Qualifying Brand Representative or Brand Representative above that Registered Retail Customer. Retail Building Bonus will be calculated and paid on the same weekly schedule as the Building Bonus. To be eligible a Brand Affiliate must be a Qualifying Brand Representative or Brand Representative at the time of the weekly Retail Building Bonus calculation. Contact your market or Brand Affiliate for specific Product pricing, applicable Retail Building Bonus details, and other information.