

INITIAL SCAN BONUS: €7,5

A €7,5 Initial Scan Bonus is paid to the Scanner Lease Holder when a customer is scanned for the first time and signs up for a Skin Carotenoid Certified product ordered in a qualified* Automatic Delivery Rewards (ADR).





^{*}Learn what a qualified ADR is in the presentation called "ADR & Scan Cards".

RESCAN BONUS: €7,5

A €7,5 Rescan Bonus is paid to the Scanner Lease Holder when the customer on a qualified Scanner ADR is rescanned and his subsequent order is paid and shipped.





EXAMPLE



X 5 initial

= €37,5



X **5** kept on ADR, paid, shipped & customers rescanned

= €37,5











The Scanner bonuses are **paid to the Lease Holder** even if other Scanner Operators used his/her Scanner.

Bonuses are **paid** along with other commissions **at the start of every month**.

Bonus

Level One Bonus

Executive Bonus

1st Generation Breakaway Bonus

Initial Scan Bonus

Subsequent Scan Bonus





The Scanner bonuses are paid when all of the requirements for an ADR to be qualified are met.







EXAMPLE 1

FIRST INITIAL SCAN



6

ADR ORDER PAID AND DELIVERED



SCAN CARDS LINKED

30 DAYS

15 JANUARY, 2018



13 FEBRUARY, 2018

- **✓ FREE PROGRAMME**
- ✓ BONUS PAID OUT IN MARCH









EXAMPLE 2

FIRST INITIAL SCAN

ADR ORDER PAID AND
DELIVERED & SCAN CARDS
LINKED

SCANNER IS SYNCED



3 DAYS









20 JANUARY, 2018

23 JANUARY, 2018

01 FEBRUARY, 2018

- **✓ FREE PROGRAMME**
- **✓** BONUS PAID OUT IN MARCH









EXAMPLE 3

FIRST INITIAL SCAN

3 DAYS

ADR ORDER PAID DELIVERED

O AND SCAN CARDS ED ARE LINKED TO





THE ADR



20 JANUARY, 2014

23 JANUARY, 2018

01 FEBRUARY, 2018

- **✓ FREE PROGRAMME**
- ✓ BONUS PAID OUT IN MARCH











EXAMPLE 4

FIRST INITIAL SCAN

ADR ORDER CREATED BUT
NOT PAID & SCAN CARDS
LINKED

ADR ORDER IS PAID & SHIPPED





3 DAYS



20 JANUARY, 2018



23 JANUARY, 2018

01 FEBRUARY, 2018

- **✓ FREE PROGRAMME**
- ✓ BONUS PAID OUT IN MARCH









REGION ELIGIBILITY

Europe and Africa Scanner bonuses will be paid out for all qualified ADRs registered in Europe and Africa except in Israel* and Turkey.

Example:

A Hungarian Lease Holder scans an Austrian customer who creates an Austrian ADR: he will be paid a bonus for the Austrian ADR.





^{*}Only ADRs created in Israel can pay Scanner bonuses to a Lease Holder from Israel.

BONUS ELIGIBILITY

All bonuses will be eligible for as long as you qualify to receive commissions.

For this, you must meet the requirements of the Sales Compensation Plan, including retail sales. For a summary of the Sales Compensation Plan, go to www.nuskin.com.





EXPIRATION OF BONUS PAYOUT

We will attempt paying Scanner bonuses during 3 consecutive months until the ADR order gets paid.

If the ADR order is not paid within 3 months from its creation date, Scanner bonuses will expire and will not be paid out.





BONUS CLAW BACK

If the ADR order is canceled, returned and refunded, the Scanner bonus will be clawed back from the Lease Holder's commissions.

This clawback can occur anytime within 12 months from the ADR creation date.





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