

Product portfolio optimisation Product discontinuation overview Q1/2021 (January 2021 – March 2021)

Product SKU	Product Description	Estimated discontinuation date (subject to stock availability)	Concerned countries	Product Visual
39000853	POWERlips Fluid Ambition (IL)	January 2021	Israel	POWER Chr. Youd
39000852	POWERlips Fluid Bravery (IL)	January 2021	Israel	proph reignamon
39001581	POWERlips Fluid Promotion (IL)	January 2021	Israel	POWERLY Mind
39000850	POWERlips Fluid Unleash (IL)	January 2021	Israel	FOWERCH: Pland
97111154	AP 24 Breath Spray 1oz (EU)	February 2021	Europe	AP4



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97101352	NS Clarifying Shampoo (EU)	February 2021	Europe, South Africa	
40101352	NS Clarifying Shampoo (RU)	February 2021	Russia	SECTION SECTIO
97137346	Epoch FFG Collection	February 2021	Europe	NJSCN TOUS NA SOCIO COLICTION COLICT
97110802	Epoch Deodorant With Citrisomes (EU)	February 2021	Europe	
40110802	Epoch Deodorant With Citrisomes (RU)	February 2021	Russia	Industry No or Head of Section 1.
39001576	POWERlips Fluid Explore (IL)	March 2021	Israel	POWERLY, Pland
39001577	POWERlips Fluid Fearless (IL)	March 2021	Israel	PUNERIA: Mud
39001582	POWERlips Fluid Reign (IL)	March 2021	Israel	Borest p. Purk

^{*}Europe means European countries excluding Russia, Ukraine, South Africa and Israel.



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NSE Products Europe **Epoch FFG Collection**

Why is the Epoch FFG Collection discontinued?

Nu Skin has always believed in the importance of sustainability. It's a key part of our story, and few products have told that story as well as those in our Epoch range. However, sustainability also means making difficult decisions at times, including the decision to discontinue the Epoch FFG Collection. We felt that restocking this collection was not feasible in the long-term. As all of the products are already available to purchase individually, removing the box, certificate and ribbon helps us meet our sustainability goals by limiting production and storage.

When will this discontinuation take place?

The Epoch FFG Collection will be discontinued in February 2021.

Will all of the products in the Epoch FFG Collection still be available?

All of the products in the Epoch FFG Collection (Glacial Marine Mud, Sole Solution, Firewalker, IceDancer, Ava Puhi Moni Shampoo and Light Conditioner, and Baobab Body Butter) will remain available to purchase separately for the foreseeable future.